

November 25, 2024

To our GERSTEL Customers,

We are excited to announce that GERSTEL is now part of Advanced Automation Technologies - a Battery Ventures backed platform of laboratory automation companies which includes innovative and well-known brands like Skalar, Promochrom, LCTech, EST Analytical and tsHR. We want to assure you that our commitment to quality and the high level of service you have come to expect from us will remain unchanged.

Our mission to improve the quality of life and ensure safety for current and future generations will continue to guide us. The core values that have driven our success—integrity, friendly engagement, customer focus, dependability, and a commitment to learning and teaching—will remain central to our operations.

You can expect the same high standards in the products and services you rely on, along with our focus on continuous improvements. You will continue to work with the same team and receive the excellent service and support you have always experienced.

While this acquisition provides us with new resources and capabilities to better serve you, your day-to-day experience with us will not change. We are dedicated to meeting your needs and maintaining our successful business relationship.

If you have any questions or concerns about this transition, please feel free to contact me or our team. We are here to support you and ensure a smooth transition.

Thank you for your continued trust and business. We look forward to our future together.

Sincerely,



Robert J. Collins, Ph.D.
President, GERSTEL Inc.